

Welcome to a rewarding career with The world's local expert in financial, economic, and social inclusion in the digital age

We are MSC

The world's local expert in financial inclusion

- MicroSave Consulting or MSC is a boutique consulting company that drives financial, economic, and social inclusion by partnering with participants in digital ecosystems.
- ➤ We work with our clients and partners across the globe to achieve sustainable performance improvements and unlock enduring value.
- With our support, clients can seize digital opportunities, address the mass market, and future-proof their operations.



International financial inclusion consulting firm with 20+ years of experience



180 multilingual staff in 11 offices around the world



Projects in ~65 developing countries

550+ clients

Helped develop digital governmentto-person (G2P) services used by **875 million+** people

275+ financial inclusion products and channels that 55 million+ people now use

Over 850 publications

Implemented 850+ Digital Financial Services (DFS) projects

Trained 9,000+
leading financial inclusion
specialists globally



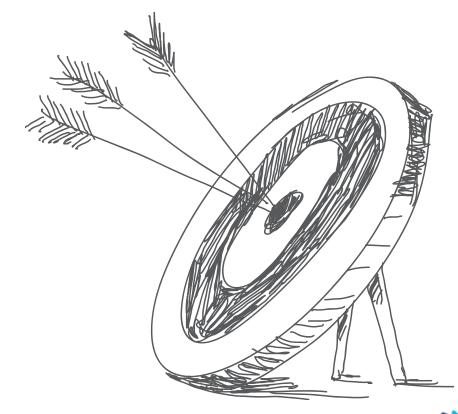
Our inspiration

A world in which all people have access to high-quality, affordable, market-led financial, economic, and social services in the digital age.

Our mission

To strengthen the capacity of institutions to deliver market-led, scalable financial, economic and social inclusion in the digital age to all people through:

- Guiding policy and facilitating partnerships to develop enabling ecosystems
- Comprehensive, customized strategic advice
- ➤ Actionable, on-site, operational assistance



The sectors we work in

We provide impact-oriented business consulting services

MSC has a strong reputation for high-quality work with a wide range of institutions. Over the past 20 years, we have managed over 3,500 projects in more than 65 developing countries. Our experts come from a variety of fields and help clients gain a critical edge in the competitive market.



Banking, financial services, and insurance (BFSI)



Water, sanitation, and hygiene (WASH)



Government and regulators



Micro, small, and medium enterprise (MSME)



Social payments and refugees



Gender and youth



Education and skills



Digital and FinTech



<u>Agriculture</u>



Multifaceted expertise

Advisory that helps you succeed in a rapidly evolving market

MSC deeply understands its clients, their needs, aspirations, perceptions, and behaviors. We leverage the opportunities of the digital age to help create a better, more efficient, and profitable business that focuses on the customers and the market



Policy and strategy



Products and channels



Research and analytics



<u>Organizational</u> transformation



<u>Digital technology</u> and channels



Design thinking and innovation



Marketing and communication



Training



Government regulations and policy



Position: Manager - Health and Nutrition

Do you want to join an enthusiastic team and work on the largest social safety net program in the world? What's more, this program targets more than 800 million households across the country, and your help would impact 70% of the Indian population. If you have experience in nutrition-related programs, particularly nutrition policy, have worked on strategy consulting or strategy and public policy, and have experience in the nutrition and health sector or multilateral organizations, think tanks, donor and development agencies, and governments, then this opportunity awaits you. Apply now!

Essential skills

We seek an expert in strategy consulting with top consulting firms (preferred) or strategy or public policy experience in the nutrition and health sector or multilateral organizations, think tanks, donors or development agencies, and the government. The applicant should also have technical knowledge and experience in nutrition-related programs, particularly nutrition policy. They should have knowledge and field experience in nutrition programs, familiarity with PDS, ICDS, MDM, fortification, key stakeholders, and relevant government policies and strategies.

Education qualifications

A master's degree or higher in healthcare, public health, public policy, economics, food technology, nutrition, and dietetics, or other relevant professional qualifications in line with the areas of specialization.

Experience: 5-9 years

Location: New Delhi

▼ Job type: Full-time



View the job details and apply here



Roles and responsibilities

Key responsibilities

The Manager—Health and Nutrition will:

- > Lead or assist with the planning and implementation of medium and large-scale technical assistance assignments,
- Conduct assignment set-up and de-briefing meetings of assignments where they are responsible,
- > Build rapport with various contact points at the client organization to execute the assignments successfully,
- > Plan and execute assignments with utmost due diligence,
- Oversee and support the process of report writing and data analysis,
- > Build relationships with existing and potential clients,
- Take initiatives to develop client relationships,
- > Develop and submit proposals to generate business,
- Share knowledge with staff and create opportunities for mentoring.

Key expectations

- Business execution
- Business development
- Human capital development

View the job details and apply here







What makes MSC a great career choice?

MSC promotes the exposure and appreciation of on-ground realities of policies, regulations, and development initiatives that affect the lives of people who live in poverty. We simultaneously strive to enhance the consulting skills of future development practitioners.



Experience actual on-ground impact

We are biased towards working on the ground and go beyond merely providing an advisory report to our clients. The results of our work are therefore tangible and hence much more gratifying.



An array of projects with global exposure

MSC gives you the chance to work on current substantial problems with teams from across the world. With us, you will work in the areas of social, economic, and financial inclusion and beyond.



Travel and see your work come to life We offer you the chance to travel to distant places and witness the impact of our interventions.



Everyone is a leader

At MSC you will be encouraged to take up positions of leadership. We provide constant opportunities to develop the skills you need to lead and drive initiatives in a consistent manner.



We value relationships

We place immense value on our people and believe in fostering great relationships at the workplace. Our employee-friendly environment reflects the highest standards of ethics and professional conduct and thrives on collaboration.

What does it take to be a part of the team?

Robust and analytical problem-solving skills coupled with curiosity

The ability to lead assignments with diverse project teams and with minimal supervision

The ability to develop and implement training programs

A strong field orientation and proven interpersonal skills



individuals who

multicultural

add value to a team

ability to adhere to

deadlines. Should be

setting and possess the

comfortable working in a

and diverse environment.

Self-driven and organized



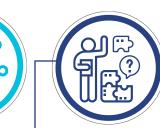
A solid command of spoken and written English and exposure to SPSS and Stata if the interest lies within the research group



The ability to develop client relationships and win business



Advanced proficiency in MS Excel, Word, and PowerPoint



Leadership skills that include decision-making, problem-solving, and peoplemanagement skills

¹ Please review the guidelines established at https://www.in.ckgs.us/visa/intern-visa to determine eligibility requirements for an Indian Intern Visa

The values of MSC



Collaboration

We work together in the highest spirit of cooperation, understanding, and empathy.



We encourage new ways of doing things, strive to continuously develop ourselves, and make improvements in the approaches to our work.



Diversity

We encourage a variety of opinions and inclusive environment for people from different cultural and ethnic backgrounds.



Passion and energy

We bring enthusiasm, passion, and positive energy towards building an enriched workplace.



Professionalism

We are committed to maintaining the highest standards of integrity, objectivity, and confidentiality.



Respect

We value the contribution each of us makes, we respect each other's time, and we listen not just with the ears but with the heart.



Inside the exciting world of MSC!















Inside the exciting world of MSC!







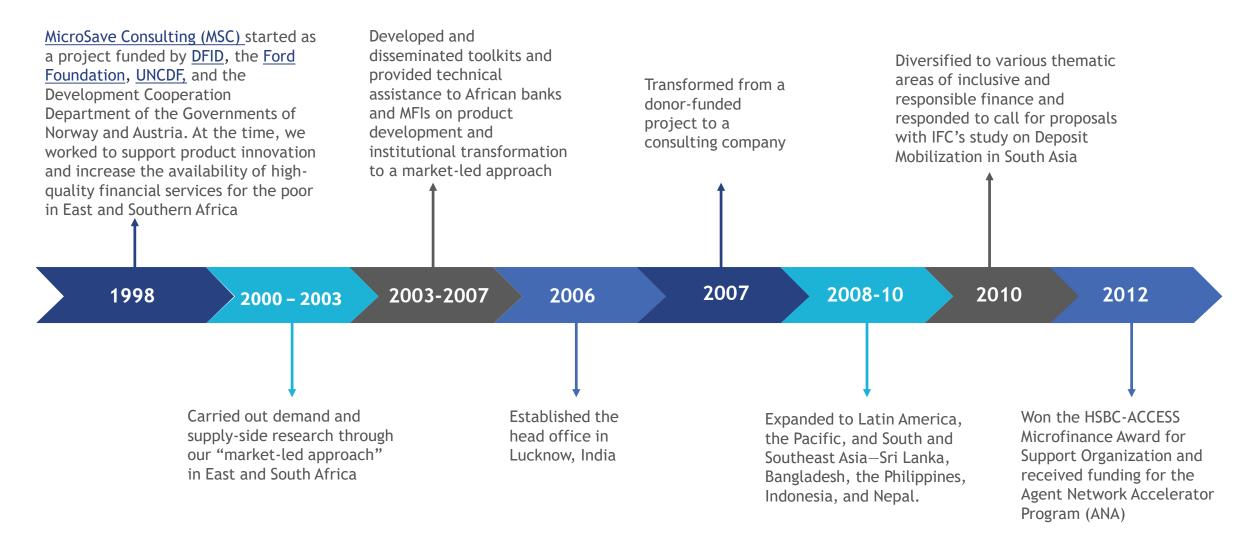








We are proud of our rich history of social impact





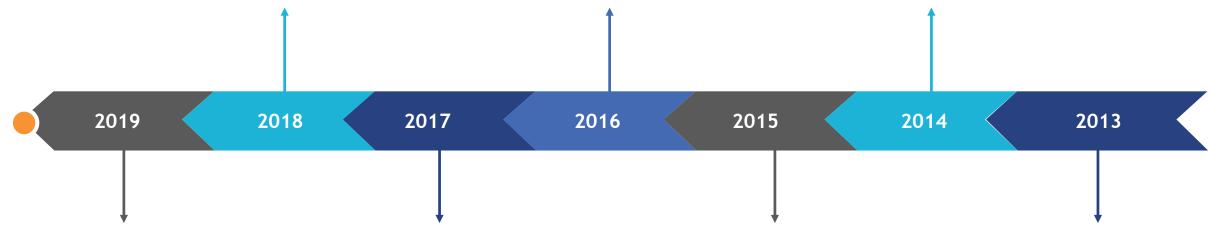
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Commenced work with <u>JPMC</u> and <u>CIIE (IIM-A)</u> to set up a financial inclusion lab for FinTechs in India. Received funding from the Bill & Melinda Gates Foundation (BMGF) to work with <u>NITI Aayog</u> on the Pathways to Enhancing Financial Inclusion (PEFI) in India project.

Rebranded from *MicroSave* to MSC to reflect our focus and nature of work more accurately

Started our Francophone Africa operations with support from Mastercard Foundation and strengthened the regulatory environment for DFS in Indonesia with the funds received from BMGF

Extended operations to Vietnam, East Timor, Myanmar, and Zambia. Won a large project on digital financial services from MM4P in Uganda. Began strategic policy work for the Government of India.



Diversified to multiple sectors, including health, AgTech, and digital transformation. Began exploring emerging technology platforms, such as distributed ledgers (blockchain), artificial intelligence, and advanced data analytics. Received a certificate of appreciation by the Ministry of Social Affairs in Indonesia for our work in research and evaluation.

Contracted by the Metlife Foundation to study the role of fintech in financial inclusion across multiple countries in Asia. BMGF extended the second round of funds for digital financial inclusion projects in India Launched MI4ID—MSC's flagship socio-behavioral research and design approach. Received a grant from FSD to expand The Helix curricula.

Started The Helix Institute of Digital Finance and received multi-year funding from BMGF for the Digital Financial Inclusion in India project (DFII-I)



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Some of our partners and clients

































































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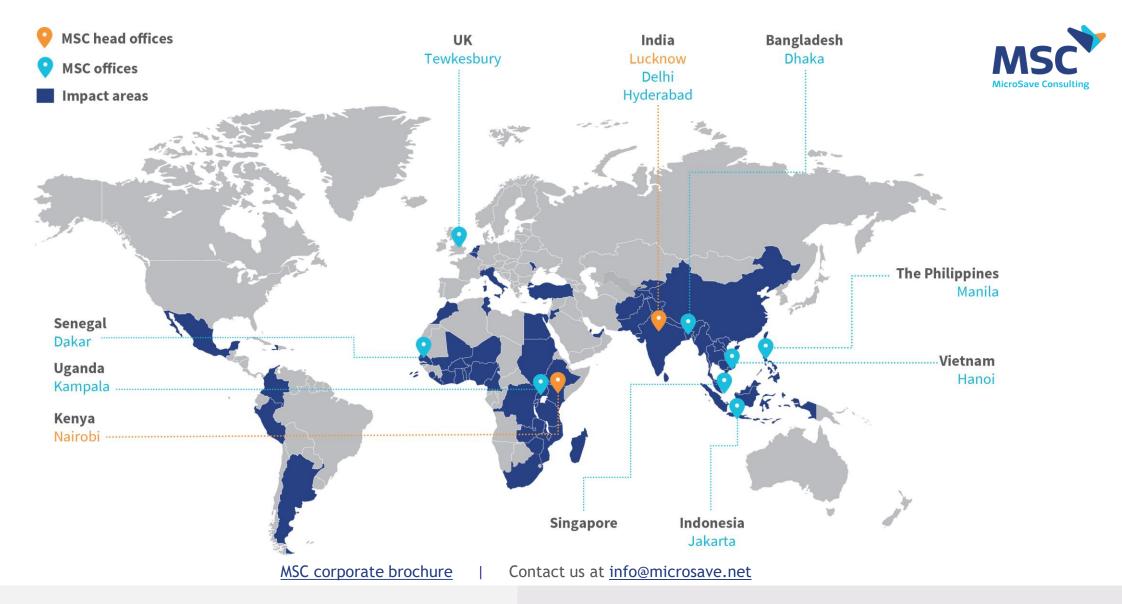
55 million+ people

>925 publications

>875 DFS projects

Trained 9,900+ leading FI specialists globally





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