

The world's local expert in financial, economic, and social inclusion in the digital age



We are MSC

The world's local expert in financial inclusion

- MicroSave Consulting or MSC is a boutique consulting company that drives financial, economic, and social inclusion by partnering with participants in digital ecosystems.
- ➤ We work with our clients and partners across the globe to achieve sustainable performance improvements and unlock enduring value.
- With our support, clients can seize digital opportunities, address the mass market, and future-proof their operations.



International financial, social, and economic inclusion consulting firm with 20+ years of experience



>200 staff in 11 offices around the world



Projects in ~65 developing countries

Our impact so far

>550 clients

>1,000 publications

Helped develop digital government-toperson (G2P) services used by

>875 million people

>875 Digital Financial Services (DFS) projects

>275 financial inclusion products and channels now used by >55 million people

Trained >10,500

leading financial inclusion specialists globally



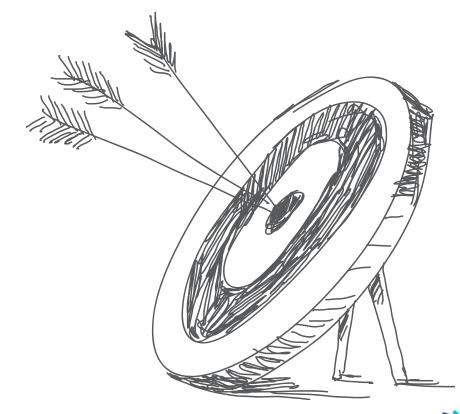
Our inspiration

A world in which all people have access to high-quality, affordable, market-led financial, economic, and social services in the digital age.

Our mission

To strengthen the capacity of institutions to deliver market-led, scalable financial, economic and social inclusion in the digital age to all people through:

- Guiding policy and facilitating partnerships to develop enabling ecosystems
- Comprehensive, customized strategic advice
- ➤ Actionable, on-site, operational assistance



The sectors we work in

Providing impact-oriented business consulting services

MSC has a strong reputation for high-quality work with a wide range of institutions. Over the past 20 years, we managed over 3,500 projects in over 65 developing countries. Our experts come from a variety of fields and can help you gain the critical edge in a competitive market.



Banking, financial services, and insurance (BFSI)



Water, sanitation, and hygiene (WASH)



Government and regulators



Micro, small, and medium enterprise (MSME)



Social payments and refugees



Gender and youth



Education and skills



Digital and FinTech



<u>Agriculture</u>



Youth



Climate change



Health and nutrition



Multi-faceted expertise

Advisory that helps you succeed in a rapidly evolving market

MSC helps you gain a deep understanding of your clients, their needs, aspirations, perceptions, and behavior. We leverage the opportunities of the digital age to help you create a better, more efficient, and profitable business that focuses on your customers and markets.













Policy and strategy

Products and channels

Research and analytics

Organizational transformation

<u>Digital technology</u> and channels

Catalytic finance



Design thinking and innovation



Marketing and communication



Training



Government and regulations and policy



Data Insights



Position: Manager - Social Policy and Impact

Are you interested in public policy and are keen to improve the lives of the poor and the underprivileged? If you do and have a knack for consulting and research, this is the place for you.

You will join a highly motivated and experienced team of consultants who work with governments across Asia and Africa to create social impact through government policies related to social protection, technology, food security, agriculture, rural development, and urban development, among others.

Experience: 3-6 years

Location: Delhi

Job type: Full-time

Essential skills

The applicant should have excellent communication skills, writing skills, presentation skills, primary and secondary research skills, intellectual curiosity, and a passion for the social and development sector.

Education qualifications

A master's degree or MBA in Agriculture, Public Policy, Public Health, Economics, Public Administration, Social Work, Rural Development, agribusiness, or other relevant professional qualifications in line with the areas of specialization

View the job details and apply here



Roles and responsibilities

Key responsibilities

The Manager - Social Policy and Impact will have specific responsibilities that include:

- ➤ Work alongside a team of consultants employed by MSC at the Department of Food and Public Distribution (DFPD) on aspects of the Public Distribution System, including ONRC (portability), data analytics, supply chain, Monitoring and Evaluation, DBT, NFSA, among others, or with the Department of Agriculture and Farmers Welfare on agriculture stack, digitization of agriculture, or with the Ministry of Development of North Eastern Region (MDoNER) among others,
- ➤ Provide strategic and technical support to the DFPD or DoA&FW to ideate, define, and operationalize the initiatives undertaken by the departments,
- Provide day-to-day operational support to the DFPD to run and implement the ongoing work in the areas of the PDS, including ONORC, supply chain, grievance resolution, among others, or DoA&FW in the areas of agriculture stack, digitization of agriculture, among others,
- Lead and facilitate discussions with the DFPD or DoA&FW, implementing states and union territories, and other stakeholders, such as NITI Aayog, other government departments, states, and union territories, to resolve challenges associated with PDS implementation at the state and union territory levels,
- ➡ Help the MSC team to organize quarterly or monthly meetings, workshops, and seminars, including DFPD or DoA&FW, state governments, other stakeholders, and external experts on various topics concerning PDS as mentioned above,
- ➤ Write blogs, reports, and other publications for external dissemination.

View the job details and apply here





What makes MSC a great career choice?

MSC promotes the exposure and appreciation of on-ground realities of policies, regulations, and development initiatives that affect the lives of people who live in poverty. We simultaneously strive to enhance the consulting skills of future development practitioners.



Experience actual on-ground impact

We are biased towards working on the ground and go beyond merely providing an advisory report to our clients. The results of our work are therefore tangible and hence much more gratifying.



An array of projects with global exposure

MSC gives you the chance to work on current substantial problems with teams from across the world. With us, you will work in the areas of social, economic, and financial inclusion and beyond.



Travel and see your work come to life We offer you the chance to travel to distant places and witness the impact of our interventions.



Everyone is a leader

At MSC you will be encouraged to take up positions of leadership. We provide constant opportunities to develop the skills you need to lead and drive initiatives in a consistent manner.



We value relationships

We place immense value on our people and believe in fostering great relationships at the workplace. Our employee-friendly environment reflects the highest standards of ethics and professional conduct and thrives on collaboration.

What does it take to be a part of the team?

Robust and analytical problem-solving skills coupled with curiosity

The ability to lead assignments with diverse project teams and with minimal supervision

The ability to develop and implement training programs

A strong field orientation and proven interpersonal skills



individuals who

multicultural

add value to a team

ability to adhere to

deadlines. Should be

setting and possess the

comfortable working in a

and diverse environment.

Self-driven and organized



A solid command of spoken and written English and exposure to SPSS and Stata if the interest lies within the research group



The ability to develop client relationships and win business



Advanced proficiency in MS Excel, Word, and PowerPoint



Leadership skills that include decision-making, problem-solving, and peoplemanagement skills

¹ Please review the guidelines established at https://www.in.ckgs.us/visa/intern-visa to determine eligibility requirements for an Indian Intern Visa

The values of MSC



Collaboration

We work together in the highest spirit of cooperation, understanding, and empathy.



We encourage new ways of doing things, strive to continuously develop ourselves, and make improvements in the approaches to our work.



Diversity

We encourage a variety of opinions and inclusive environment for people from different cultural and ethnic backgrounds.



Passion and energy

We bring enthusiasm, passion, and positive energy towards building an enriched workplace.



Professionalism

We are committed to maintaining the highest standards of integrity, objectivity, and confidentiality.



Respect

We value the contribution each of us makes, we respect each other's time, and we listen not just with the ears but with the heart.



Inside the exciting world of MSC!















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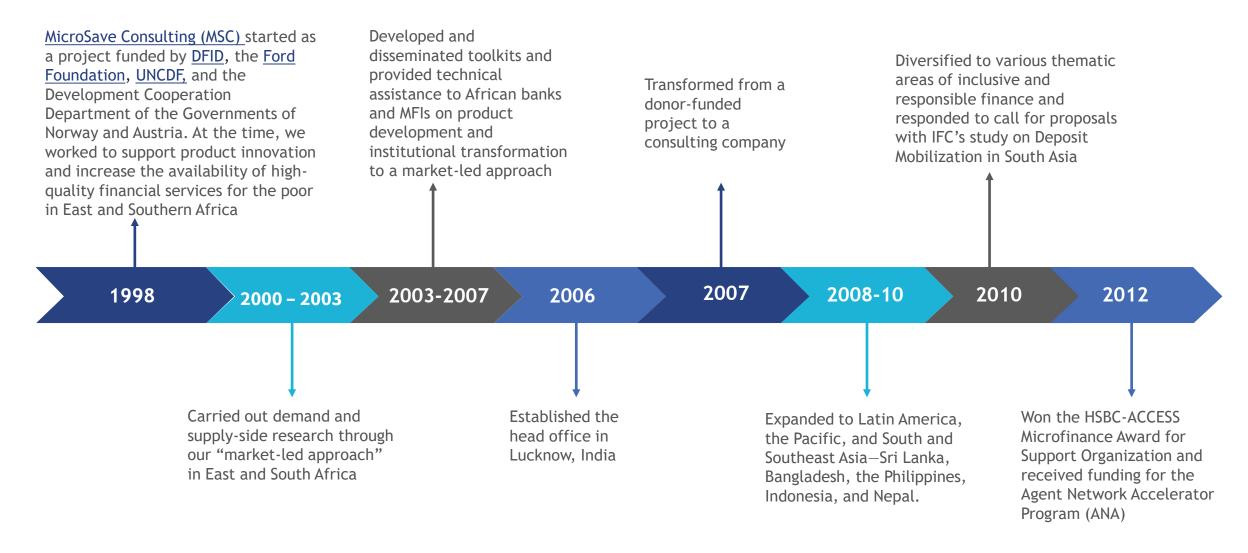








We are proud of our rich history of social impact





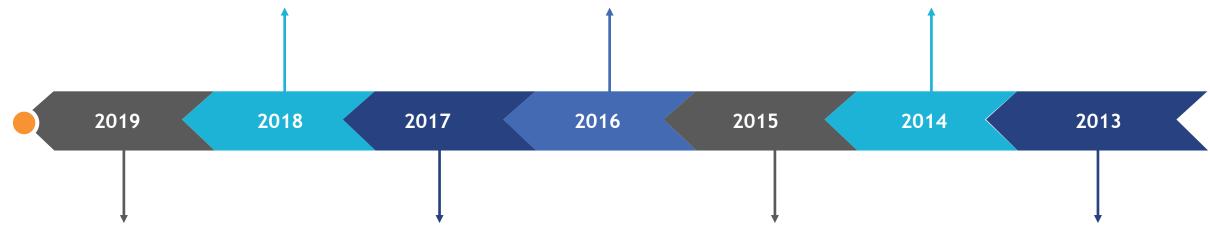
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Commenced work with <u>JPMC</u> and <u>CIIE (IIM-A)</u> to set up a financial inclusion lab for FinTechs in India. Received funding from the Bill & Melinda Gates Foundation (BMGF) to work with <u>NITI Aayog</u> on the Pathways to Enhancing Financial Inclusion (PEFI) in India project.

Rebranded from *MicroSave* to MSC to reflect our focus and nature of work more accurately

Started our Francophone Africa operations with support from Mastercard Foundation and strengthened the regulatory environment for DFS in Indonesia with the funds received from BMGF

Extended operations to Vietnam, East Timor, Myanmar, and Zambia. Won a large project on digital financial services from MM4P in Uganda. Began strategic policy work for the Government of India.



Diversified to multiple sectors, including health, AgTech, and digital transformation. Began exploring emerging technology platforms, such as distributed ledgers (blockchain), artificial intelligence, and advanced data analytics. Received a certificate of appreciation by the Ministry of Social Affairs in Indonesia for our work in research and evaluation.

Contracted by the Metlife Foundation to study the role of fintech in financial inclusion across multiple countries in Asia. BMGF extended the second round of funds for digital financial inclusion projects in India Launched MI4ID—MSC's flagship socio-behavioral research and design approach. Received a grant from FSD to expand The Helix curricula.

Started The Helix Institute of Digital Finance and received multi-year funding from BMGF for the Digital Financial Inclusion in India project (DFII-I)



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Some of our partners and clients





































































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Trained > 10,500 leading FI specialists globally



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