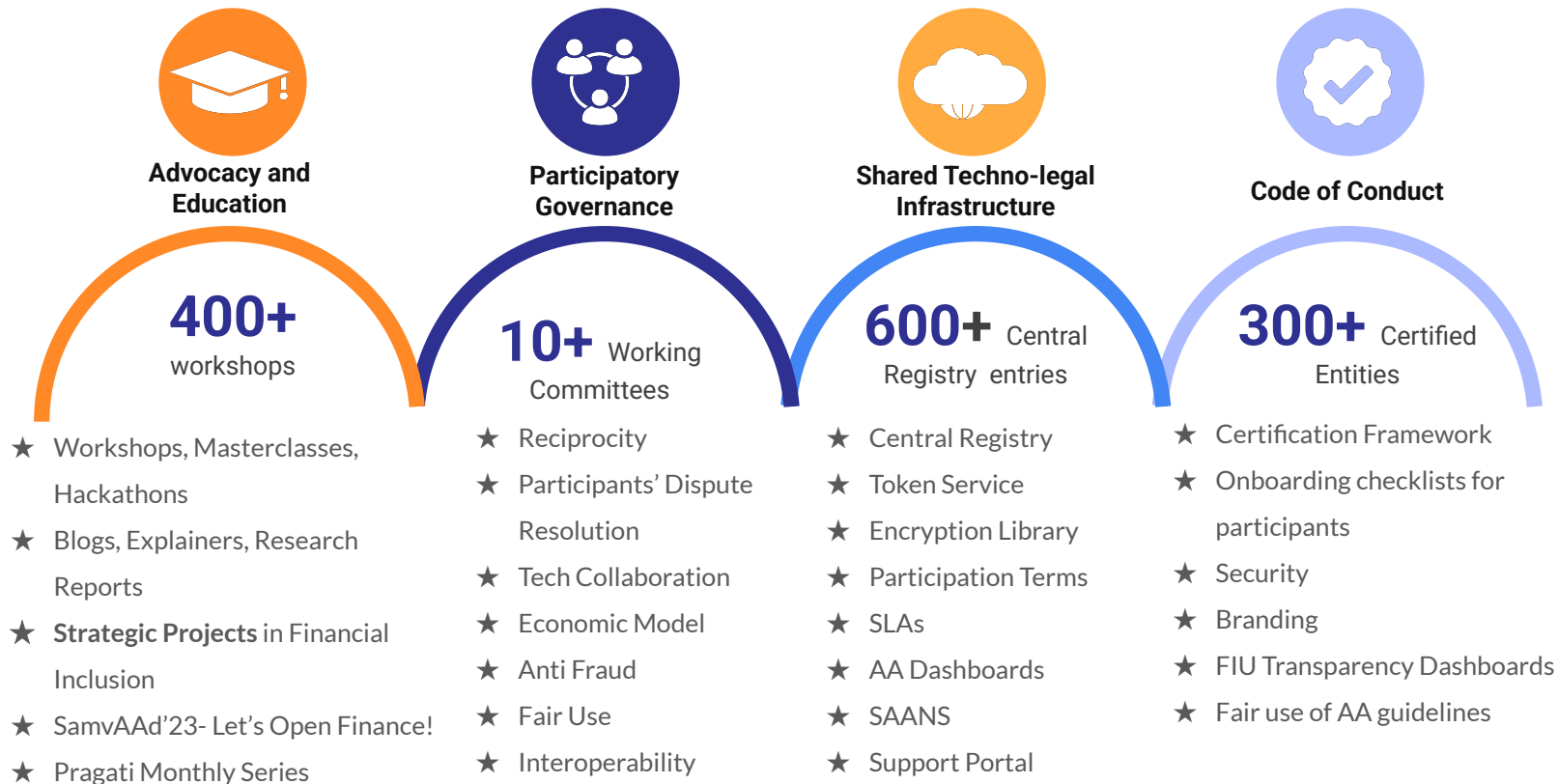




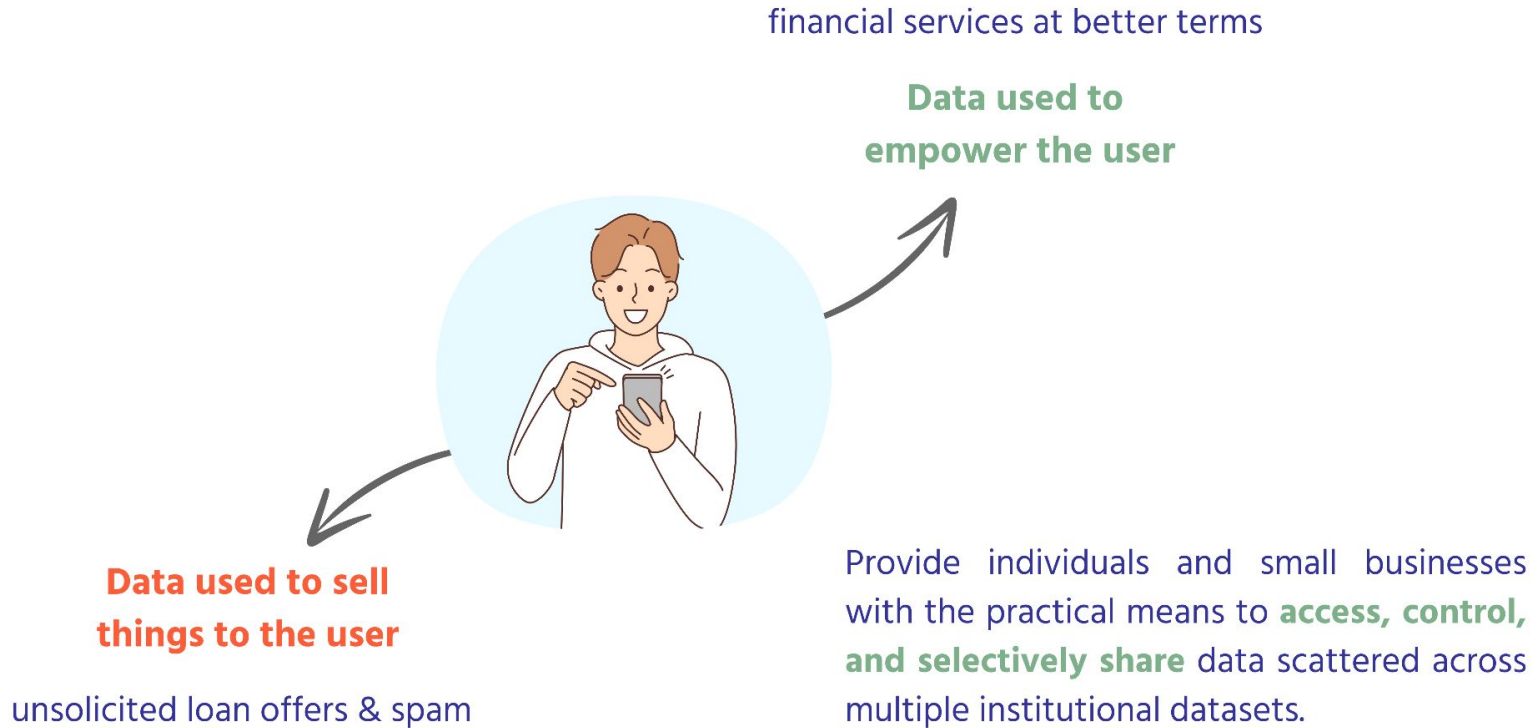
Account Aggregator ecosystem Overview

26th Sept'25

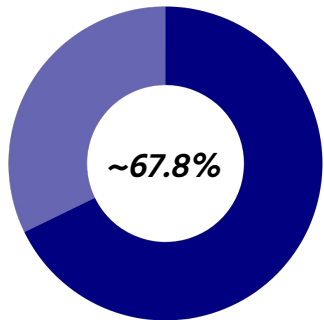
We have supported the ecosystem in a three-pronged approach–



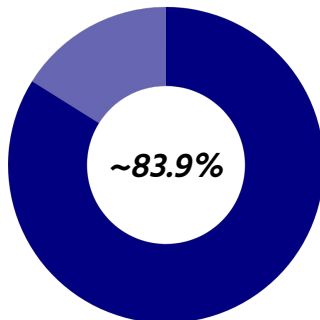
Fostering a user-centric data-economy



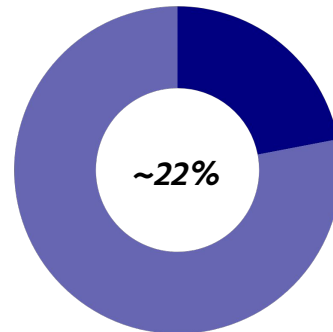
In the last decade, India has become digitally and financially more savvy



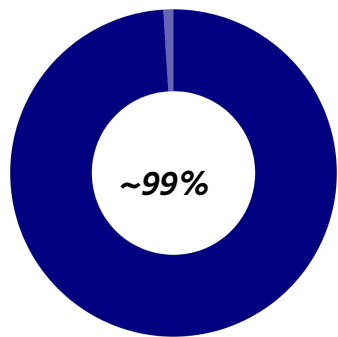
Internet Connections



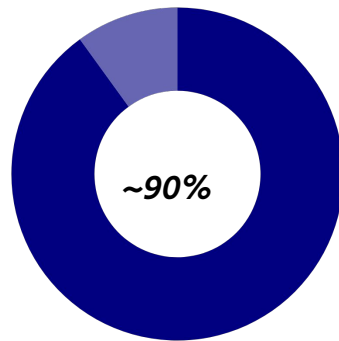
Phone Connections



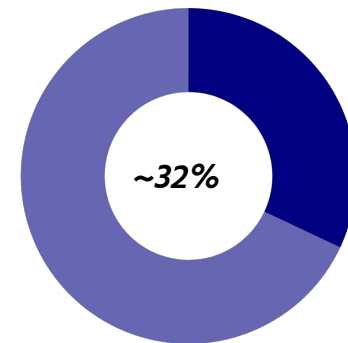
Credit Access (*adults*)



Aadhaar IDs



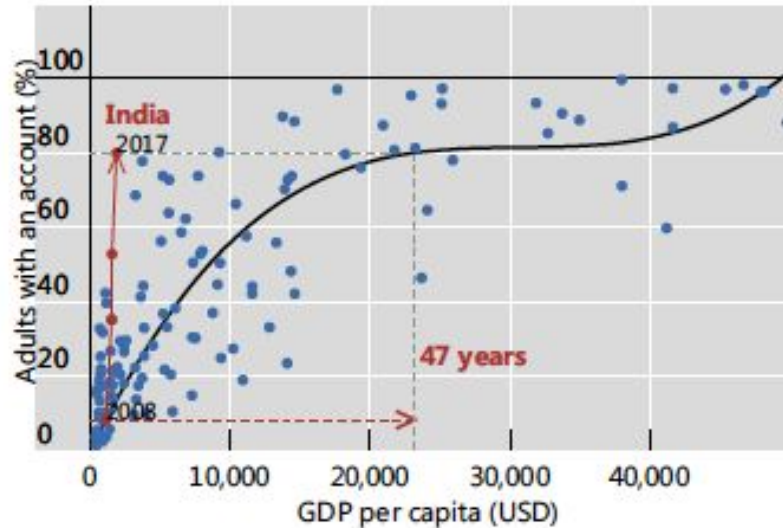
Bank Accounts



UPI Users (*population*)

Leapfrogging traditional development

Positive relation between GDP per capita and adults with a bank account¹ in 2011



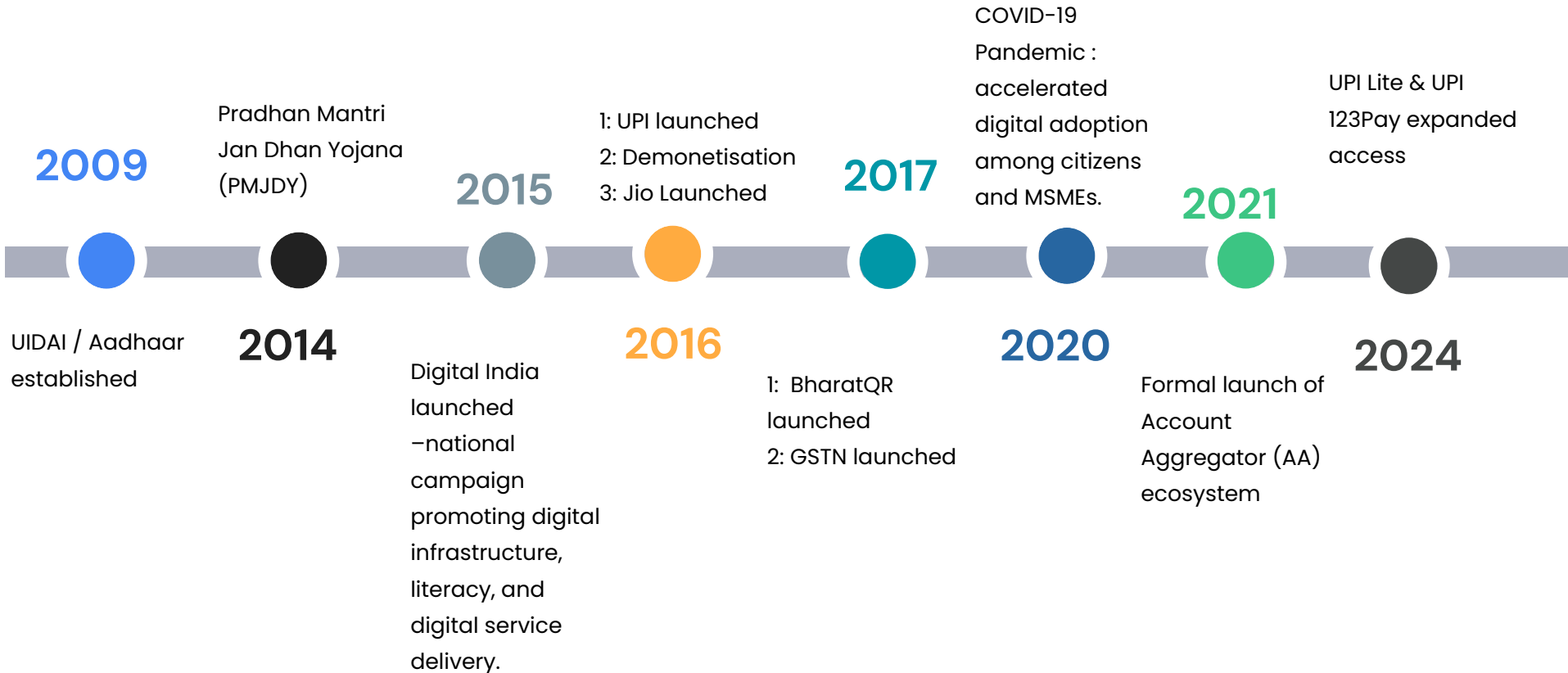
According to the Bank of International Settlements (BIS), what India did for financial inclusion in less than a decade, would've taken five decades by traditional means



Brought down the cost of KYC from \$6 to 0.4 cents!



Milestones that lead to Fast Track Digital adoption



Digital Public Infrastructure has rewired **customer behaviour** and **business models**



DPI Layer

Identity and eKYC-
Aadhaar enabled



Customer Behavior

Expectation of quick,
remote, paperless
onboarding



Business model

Shift to digital-first
customer acquisition and
verification



70 mn daily
Aadhar auth, 15
mn daily EKYC
Penetration: 90%

Digital payment
systems- UPI enabled



Mass Shift to digital
transactions



Rise of embedded
payments/repayments



600 mn daily UPI,
20 mn daily Enach
Penetration: 40%

Consent-based
data-sharing- AA
enabled



Paperless, instant
decisioning, extensive
digital footprints

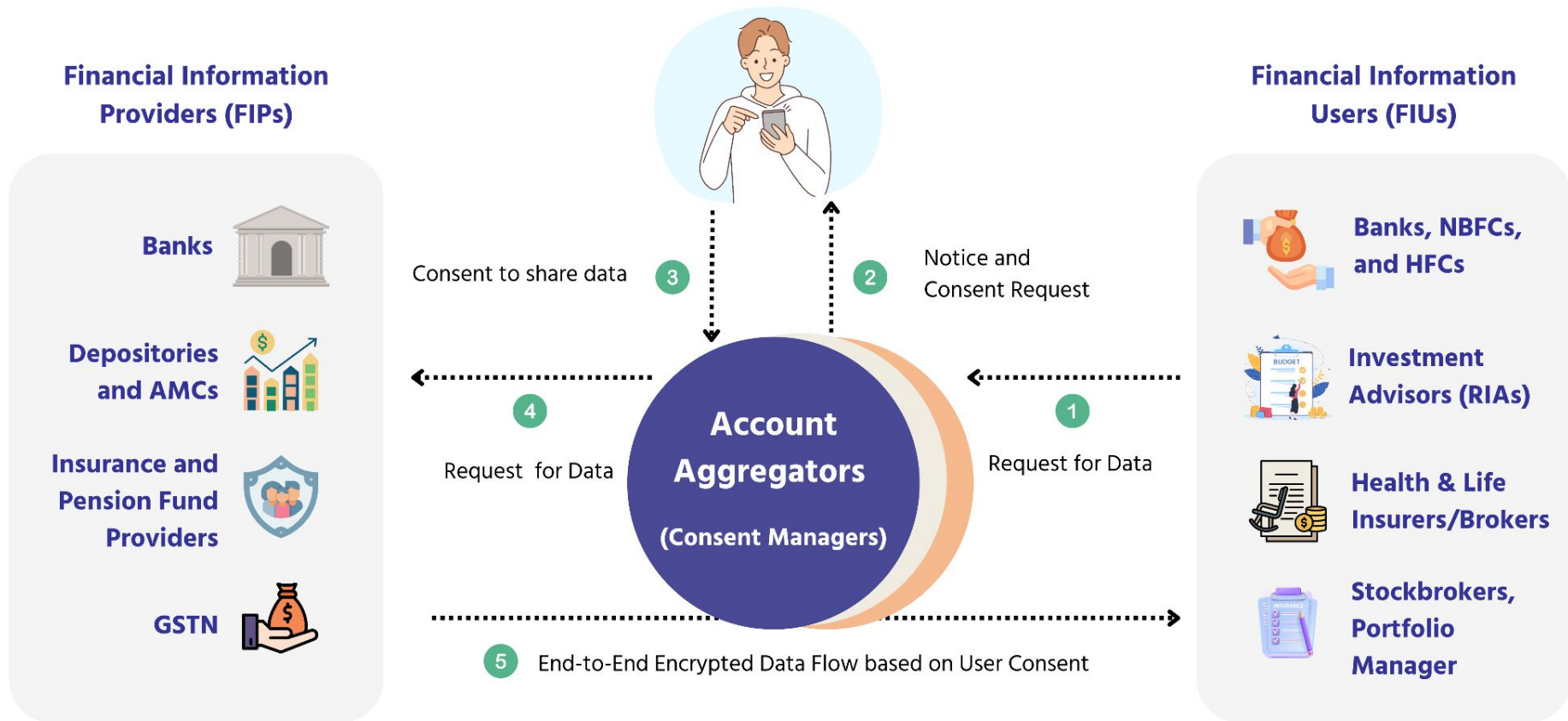


360 degree analytics
driven based decisioning

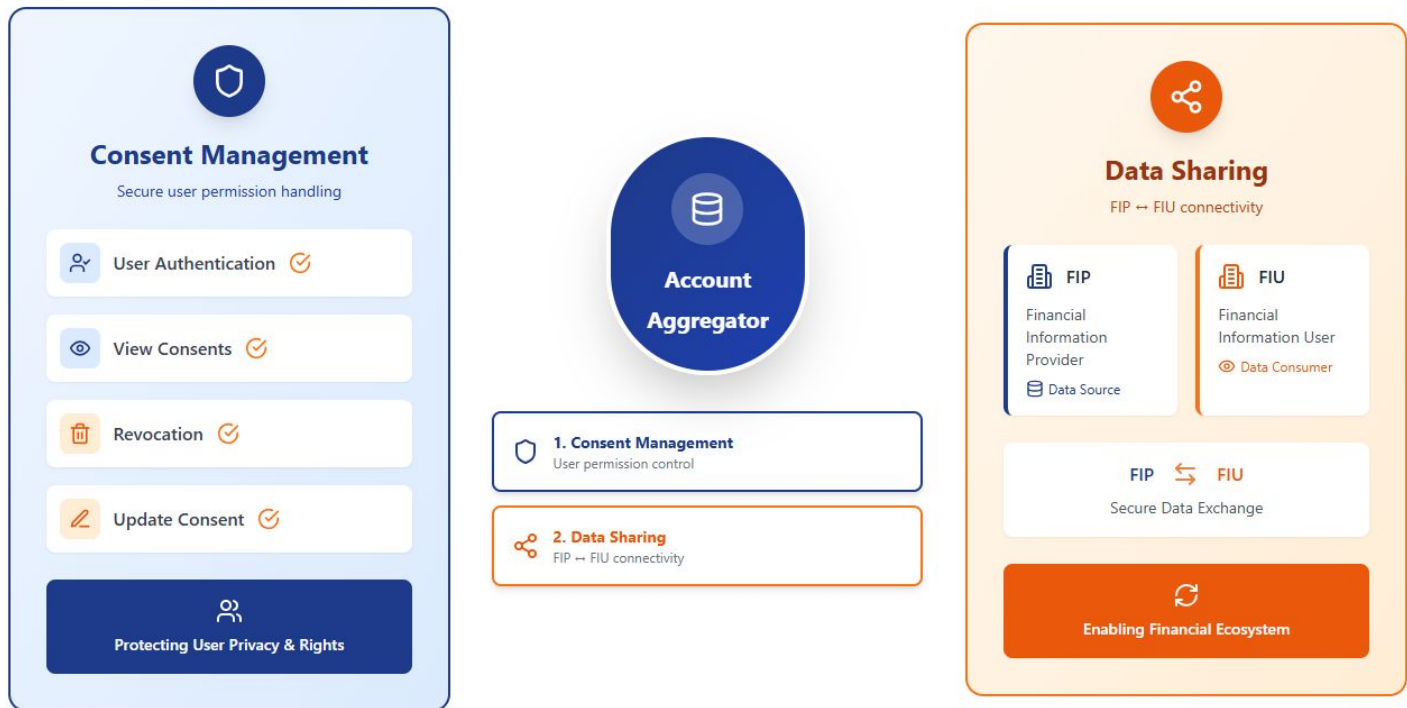


0.5 mn daily
consents, 7 mn
daily data pulls
Penetration: 8-9%

Account Aggregator Ecosystem



Account Aggregator Ecosystem



FY25 witnessed more than **2.4 crore** customers facilitated by AAs

Lending

₹1,07,917 crore
disbursed across

122 lakh
loans in FY25

PFM

76.9 lakh

PFM customers
served in FY25
(only RIAs)

Stockbroking

47.3 lakh

F&O accounts
verified in FY25

Life Insurance

28,472

Life insurance
policies issued in
FY25

*According to self-reported data, the account aggregator ecosystem has facilitated **244+ lakh** customers to avail a financial product or service using the account aggregator ecosystem in FY25.*

** All the above numbers are based on self-reported data from a Sahamati survey of leading institutions in each category. The participating FIUs represent approximately **50% to 65%** of successful consents within their respective segments.*



Lending use cases maturing beyond cash-flow underwriting

S No	Use Case Category	FIUs Leveraging the Use Case
1.	Bank account verification	CRAs, Banks, NBFCs
2.	Loan underwriting	Banks, NBFCs
3. .	Vendor risk profiling	Banks, NBFCs
4. .	Monitoring for repayment capability & early warnings	Banks, NBFCs
5.	Monitoring accounts for collections	Banks, NBFCs
6.	Balance check before debit/eNACH	Banks, NBFCs
7.	Monitoring recovery agents, employees and partners	Banks, NBFCs

Lender adoption of AA has focused largely on underwriting, but broader value lies in its use for risk mitigation, including repayment monitoring, early warning signals, and collections.



Why AA stands out vs other data-sharing modes

Features	Scanned Documents	Digital PDF Uploads	Net-Banking Scraping	SMS & Email Parsing	Account Aggregators
DATA RECENCY	NO	NO	YES	YES	YES
SUCCESS RATES	LOW (5% - 10%)	LOW (5% - 10%)	MEDIUM (15% - 30%)	MEDIUM (15% - 30%)	HIGH (55 - 60%)
RELIABILITY	LOW	MEDIUM	MEDIUM	LOW	HIGH
DATA AUTHENTICITY	LOW	MEDIUM	HIGH	MEDIUM	HIGH
DATA PRIVACY	LOW	LOW	LOW	LOW	HIGH
CUSTOMER CONVENIENCE	LOW	MEDIUM	MEDIUM	MEDIUM	HIGH
TURNAROUND TIME	HIGH	MEDIUM	LOW	MEDIUM	LOW
COST	HIGH (RS 50 - RS 80)	MEDIUM (RS 30 - RS 45)	MEDIUM (RS 70 - RS 80)	MEDIUM (RS 70 - RS 80)	LOW
RECURRING DATA ACCESS	NO	NO	NO	YES	YES

RBI Licensed Account Aggregators

Operational Account Aggregators

CAMSfinseva

 **protean**
Change is growth

 **FINVU**

scoremeo

NeSL
National E-Governance Services Ltd

 **saafe**

 **CRIF**
Together to the next level

 **anumati**
Your Data. Your Consent. Your Benefit.
by Perfios AA Pvt Ltd

 **onemoney**

 **Agya**

 **Tally**
POWER OF SIMPLICITY

 **pb**
Fintech

 **OMS AA**

 **UNACORE**
SOLUTION

digio

Cygnnet Account Aggregator

In-Principle Approved Account Aggregators

 **upmint**

Full list of AAs -

<https://sahamati.org.in/aa>

Sahmati Focus Area – Enablers to ensure last mile inclusion



Leveraging holistic digital footprints



Guardrails that ensure safety and security



Intuitive interfaces – Assist, Vernacular, or Voice



Sahamati projects (current) focused on financial inclusion



Voice-based Consent Journeys – being developed in partnership with Accion and the Gates Foundation to give one more form factor by which the consent can be given. Once Launched it would be especially very useful for non literate population of country

FI types Expansion – efforts to activate diverse financial information across joint & corporate accounts, EPFO, small savings schemes etc.

Collaborating with Sa-Dhan and NUCFDC – to boost adoption at microfinance institutions and Urban Cooperative banks on the AA framework

I4C Collaboration – aid users who fall prey to digital payment fraud to instantly share verified bank account details

AAA Project – empower business correspondents to assist rural customers in accessing interoperable bank statements as well as loan journeys

Nominee Management – allow users to proactively verify details to reduce increasing unclaimed assets and create new, user-centric market solutions



Demo



**Thank you
Open for Discussion**

Email: info@sahamati.org.in